



# Direct lending



As the alternative lending market continues to evolve in new financing situations, you need a commercial, experienced and responsive agent who can meet the demands of this fast paced market. GLAS has a dedicated direct lending team incorporating tailored procedures enabling GLAS to become the loan markets independent, non-bank agent of choice.

## Agency service with true independence

Direct lenders recognise the benefits of selecting a truly independent agent. GLAS is fully aligned with your strategic goals and offers the flexibility to meet your unique needs.

As an independent provider with offices across the globe, we are in a privileged position to take security in multiple jurisdictions, ensuring our support continues wherever you invest.

## Eliminate internal costs and increase deal flow

We provide a full suite of agency and administration services to support your direct lending activity:

- ▶ Facility Agent
- ▶ Security Agent
- ▶ Bond Trustee
- ▶ Paying Agent
- ▶ Loan Administration
- ▶ Cash Manager
- ▶ Escrow Agent
- ▶ Provision of Directors

### GLAS is an independent, privately owned, conflict free, boutique service provider.

We are pioneers in the non-bank loan agency and corporate trustee market, focusing on providing best in class Agency and Trustee services to the fund market.

Our experienced and dedicated team who specialise in the leveraged loan product, while our own team of in-house lawyers, remove the need for external counsel and minimise agency costs on your transaction.

We have market leading credentials, having worked on numerous direct lending and leveraged transactions and have tailored our procedures to meet the needs of the direct lending market: KYC efficiency, 24:7 service, dedicated team.

### Contact

For more information please contact a business development representative at:

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A selection of our direct lending transactions



€26,000,000  
Sports Industry  
The Netherlands



£100,000,000  
Fine Art  
United Kingdom



US\$3,500,000,000  
Software Solutions  
United States



£120,000,000  
Medical Science  
United Kingdom



€1,000,000,000  
Software Solutions  
Norway



US\$153,000,000  
Medical Simulation Products  
Germany



£82,000,000  
IT Infrastructure  
United Kingdom



£110,000,000  
TMT Management Consulting  
United Kingdom



€15,000,000  
Telecommunications  
Germany

“ A highly efficient and resourceful agent which displays a refreshing commercial understanding of the broader transaction. They are totally client-focused and as an independent trustee outfit they always add substantial value. ”

“ I have always found GLAS to be nimble, hands-on and ready to work with clients and their counterparties to understand the bigger picture and get things done. ”